



REFERRALHOUNDS.COM



*Throw us a bone
Get Paid*

Referral Hounds

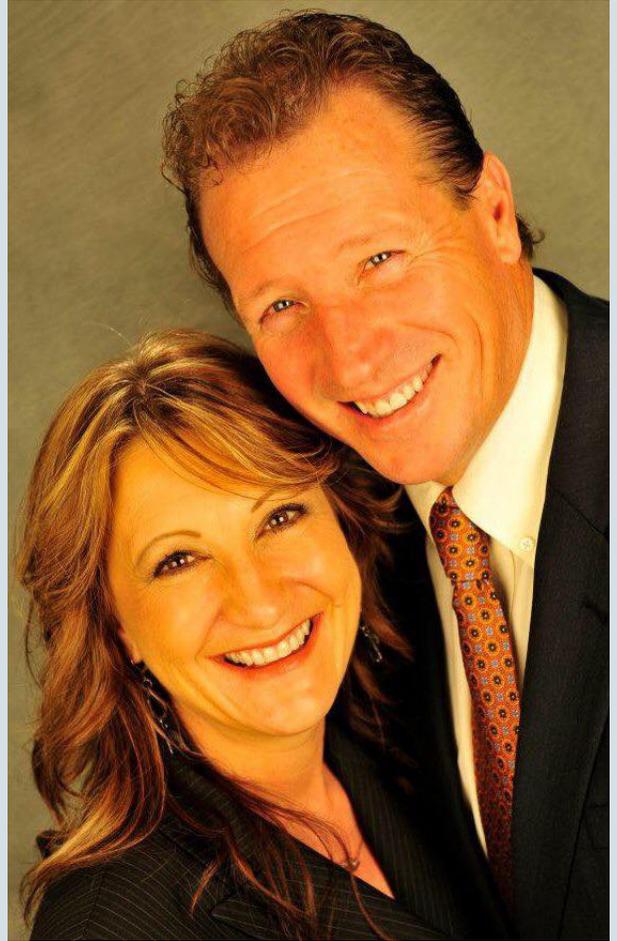
2017 E Willis RD
Gilbert, AZ 85297

Who

I'm Paul Shelton. I am your Designated Broker.

Though you won't be selling traditional real estate, we hope you will make just as much passive income as if you were.

My wife, Michelle Shelton has been a top producing REALTOR® in the Phoenix area since 2004. Prior to getting her license, she was creating business for investors. She would find the home, negotiate with the seller and then find an investor to buy it and work directly with the seller.



Paul & Michelle Sheton 2012

I have watched her masterfully improve her craft and develop her skills to serve clients at a very high level over the years. It has been both a fun process and a grueling one. Seeing a transaction through to fruition can be grueling or it can be a walk in the park and then there is constantly generating new and repeat business. It's not an easy job.

I have watched as Michelle has climbed her way to the top of the leadership mountain and she currently serves as the Arizona Regional Multiple Listing's Chair. She has been the Vice-Chair and Treasurer and has attended hundreds of leadership and real estate training. I have seen her limp through a fallen market and I have seen her pull off deals that, quite frankly, I thought would have died on the vine.

When she told me her idea for Referral Hounds, I thought it was brilliant. I received my real estate license in 2006. It was time to become a broker and launch an exciting referral-based business to help agents keep their licenses and make use of it.

I am excited about what this business can do for you, your life, and your family.

How

Referral Hounds will give you a way to talk to friends and family about a top producing team in Arizona and receive a full 25% referral. The benefits of this business model are you have:

- No monthly Brokerage fees
- No Association fees
- No Lockbox fees
- No E&O fees

It's very simple. Throw us a bone. Know your people are getting high-quality guidance and skill on selling and buying their homes. Sit. Stay. Get paid. That's it! Follow this easy guide below.

Refer two or more clients in a year to In-Network Agents

You pay \$300 bones to [join the pack](#)

You refer two clients or more in a calendar year to our In-Network Agents and you make a full 25% Referral.

You pay...

- No annual fees
- No transaction fees
- No broker fees
- No E&O
- No REALTOR® Association dues
- No MLS dues
- No Lockbox fees

Refer two or more clients in a year to *Out-of-Network Agents.

You pay \$300 bones to [join the pack](#)

You refer two clients or more in a calendar year to an agent or agents of your choice and you pay the brokerage 15% of any referral fee you negotiate.

You pay...

- No annual fees
- No transaction fees
- No broker fees
- No E&O
- No REALTOR® Association dues
- No MLS dues
- No Lockbox fee

*Out-of-Network Agents are agents of your choice anywhere in the US.

Refer less than two referrals in a calendar year.

You pay \$300 bones to [join the pack](#)

If you send less than 2 referrals in a calendar year, on December 15th of each year, you pay *\$600.

You pay...

- No annual fees
- No transaction fees
- No broker fees
- No E&O
- No REALTOR® Association dues
- No MLS dues
- No Lockbox fee

*Billed at \$300 the first year & \$600 each year after.

GREAT TEAMWORK

There really isn't much more to say. I want to keep things simple. Support you in making money. Support my wife and her efforts. I'm a bit like a Golden Retriever in that aspect.

You can call me at 602-703-8272 or apply online to get started.



Our Referral Team

Michelle Shelton

Designated Broker, Life Real Estate, LLC. Michelle is the team lead of Team Shelton. She has been a top producing REALTOR® since 2004. She is a T-3 Trainer, CE Instructor, ARMLS Board of Trustees and our in-network referral agent. Michelle is a dog lover and has 3 small dogs at home. 



Emma Shelton

Emma is the Lead Buyer Specialist with Life Real Estate. She has been selling real estate with her Mom her entire life. At least this is what she thinks. Emma loves taking really good care of people and goes above and beyond in her work ethic. Emma is also the Team Listing Coordinator and takes care of all aspects of setting up new listings for the team. She too is a dog lover. 

